



STEPHEN C. HOSEA

Title: In Memoriam

"My strategy in estate planning takes into account all aspects of my client's situation. Using a team approach, we coordinate planning with your accountants and financial advisors to create the best possible solution."

Mr. Hosea was one of the founders of the firm and served as the Firm's President and chaired the Board of Directors and Managing Principals Group. His practice areas included trust and estate planning and administration as well as business law. His concentration was estate planning for business owners, including business succession planning. He coordinated planning with his client's accountants and financial advisors; using a team approach to provide a solution that applied true working knowledge of the client's situation and specialized needs. Steve's goal for his business owner clients was to create a plan that helped that business grow; protect the clients' investments; and create a path for future generations to follow to continue the company legacy.

In regard to the firm, Steve said that "as part of a multi-disciplinary law firm, we can bring to the table expertise in many business areas, including commercial real estate, franchising, land development and intellectual property. Through our work with clients, we have learned how a great variety of businesses operate. That breadth of background and knowledge is unusual for most estate planners."

Steve attributed his success to the best piece of advice that he had ever received - "Do what you really love for a living." Since starting work at a young age in his father's contracting business, he worked continuously through high school, college and law school, in a variety of businesses. He was a carpenter, laborer, a waiter, a bartender and even a gardener before he

ever made a dollar as an attorney. Steve became an attorney to represent business owners like his parents. He truly knew and understood the value of hard work. He was passionate about his career and was dedicated to helping his clients protect the value within their individual organizations.

Outside of the office, Steve focused on his work as a board member for various charities and assisted the Maryland Theater for the Performing Arts with the development of a performing arts center in Historic Annapolis.